



## Stellantis aggiorna la guidance per il 2024

AMSTERDAM, 30 settembre 2024 - Stellantis N.V. ha rivisto oggi la guidance sui risultati del 2024 per riflettere le decisioni di ampliare significativamente le azioni a fronte dei problemi di performance in Nord America così come del deterioramento nelle dinamiche globali del settore.

Il Gruppo ha accelerato il piano di normalizzazione dei livelli di stock negli Stati Uniti con l'obiettivo di non più di 330.000 unità in giacenza presso la rete entro la fine del 2024 rispetto al precedente termine del primo trimestre 2025. Le azioni includono una riduzione delle consegne alla rete di più di 200.000 veicoli nel secondo semestre del 2024 (un incremento rispetto alla riduzione di 100.000 riflessa nella precedente guidance) rispetto allo stesso periodo dello scorso anno, un aumento degli incentivi sui modelli del 2024 e degli anni precedenti e iniziative di incremento della produttività che contemplano aggiustamenti sia sui costi che sulla capacità produttiva.

Il deterioramento nelle condizioni globali del settore si traduce in una previsione di mercato per il 2024 ad un livello inferiore rispetto all'inizio dell'anno mentre le dinamiche competitive si sono intensificate per effetto sia della maggiore offerta sia dell'accresciuta concorrenza Cinese.

La guidance e l'aspettativa di mercato aggiornate per il 2024 sono le seguenti:

- Margine Risultato Operativo Adjusted – Atteso tra il 5,5% ed il 7,0% per l'intero 2024, in calo rispetto al precedente “double digit”. La riduzione del Margine Risultato Operativo Adjusted atteso è correlato per circa due terzi alle azioni correttive in Nord America; altri fattori includono vendite inferiori alle attese nel secondo semestre in diverse Regioni.
- Free Cash Flow Industriale – Atteso in un range tra -5 miliardi di Euro e -10 miliardi di Euro rispetto al precedente “Positive”.

Ciò riflette principalmente il minor Risultato Operativo Adjusted atteso così come l'impatto del capitale circolante temporaneamente più alto nel secondo semestre del 2024.

Il Gruppo continuerà a far leva ed espandere i propri differenziatori competitivi ed è convinto che le azioni di recupero poste in essere si tradurranno in performance operative e finanziarie più robuste nel 2025 e oltre.

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## **Stellantis**

*Stellantis N.V. (NYSE: STLA / Euronext Milan: STLAM / Euronext Paris: STLAP) è uno dei principali costruttori di veicoli al mondo e ha l'obiettivo di proteggere la libertà di movimento attraverso mezzi sicuri, puliti ed economicamente accessibili. Celebre per i suoi brand iconici e innovativi - Abarth, Alfa Romeo, Chrysler, Citroën, Dodge, DS Automobiles, FIAT, Jeep®, Lancia, Maserati, Opel, Peugeot, Ram, Vauxhall, Free2move e Leasys - Stellantis sta attuando Dare Forward 2030, un ambizioso piano strategico che le permetterà di trasformarsi entro il 2038 in un'azienda tecnologica di mobilità a zero emissioni nette di carbonio con una percentuale di compensazione a una cifra delle emissioni restanti, creando al contempo valore aggiunto per tutti gli stakeholder. Per maggiori informazioni, [www.stellantis.com](http://www.stellantis.com).*



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## **Safe harbor statement**

*This document, in particular references to “FY 2024 Guidance”, contains forward looking statements. Statements regarding future financial performance and the Company’s expectations as to the achievement of certain targeted metrics, including revenues, industrial free cash flows, vehicle shipments, capital investments, research and development costs and other expenses at any future date or for any future period are forward-looking statements. These statements may include terms such as “may”, “will”, “expect”, “could”, “should”, “intend”, “estimate”, “anticipate”, “believe”, “remain”, “on track”, “design”, “target”, “objective”, “goal”, “forecast”, “projection”, “outlook”, “prospects”, “plan”, or similar terms. Forward-looking statements are not guarantees of future performance. Rather, they are based on the Company’s current state of knowledge, future expectations and projections about future events and are by their nature, subject to inherent risks and uncertainties. They relate to events and depend on circumstances that may or may not occur or exist in the future and, as such, undue reliance should not be placed on them. Actual results may differ materially from those expressed in forward-looking statements as a result of a variety of factors, including: the Company’s ability to launch new products successfully and to maintain vehicle shipment volumes; changes in the global financial markets, general economic environment and changes in demand for automotive products, which is subject to cyclicity; the Company’s ability to successfully manage the industry-wide transition from internal combustion engines to full electrification; the Company’s ability to offer innovative, attractive products and to develop, manufacture and sell vehicles with advanced features including enhanced electrification, connectivity and autonomous-driving characteristics; the Company’s ability to produce or procure electric batteries with competitive performance, cost and at required volumes; the Company’s ability to successfully launch new businesses and integrate acquisitions; a significant malfunction, disruption or security breach compromising information technology systems or the electronic control systems contained in the Company’s vehicles; exchange rate fluctuations, interest rate changes, credit risk and other market risks; increases in costs, disruptions of supply or shortages of raw materials, parts, components and systems used in the Company’s vehicles; changes in local economic and political conditions; changes in trade policy, the imposition of global and regional tariffs or tariffs targeted to the automotive industry, the enactment of tax reforms or other changes in tax laws and regulations; the level of governmental economic incentives available to support the adoption of battery electric vehicles; the impact of increasingly stringent regulations regarding fuel efficiency requirements and reduced greenhouse gas and tailpipe emissions; various types of claims, lawsuits, governmental investigations and other contingencies, including product liability and warranty claims and environmental claims, investigations and lawsuits; material operating expenditures in relation to compliance with environmental, health and safety regulations; the level of competition in the automotive industry, which may increase due to consolidation and new entrants; the Company’s ability to attract and retain experienced management and employees; exposure to shortfalls in the funding of the Company’s defined benefit pension plans; the Company’s ability to provide or arrange for access to*

*adequate financing for dealers and retail customers and associated risks related to the operations of financial services companies; the Company's ability to access funding to execute its business plan; the Company's ability to realize anticipated benefits from joint venture arrangements; disruptions arising from political, social and economic instability; risks associated with the Company's relationships with employees, dealers and suppliers; the Company's ability to maintain effective internal controls over financial reporting; developments in labor and industrial relations and developments in applicable labor laws; earthquakes or other disasters; and other risks and uncertainties. Any forward-looking statements contained in this document speak only as of the date of this document and the Company disclaims any obligation to update or revise publicly forward-looking statements. Further information concerning the Company and its businesses, including factors that could materially affect the Company's financial results, is included in the Company's reports and filings with the U.S. Securities and Exchange Commission and AFM.*