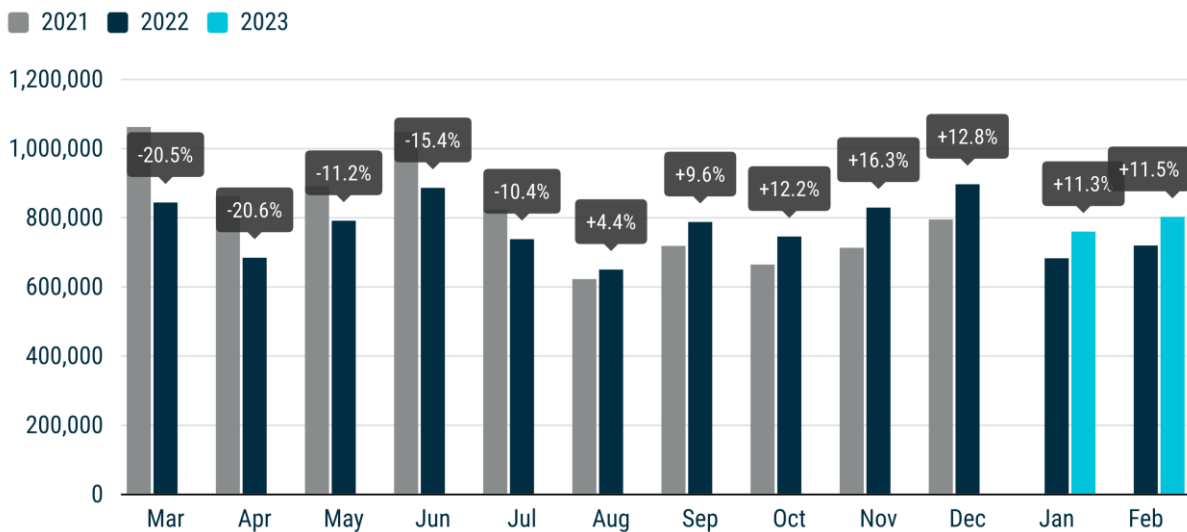


NEW PASSENGER CAR REGISTRATIONS, EUROPEAN UNION

PRESS EMBARGO

8.00am CET (7.00am GMT), 21 March 2023

Passenger car registrations: +11.5% in February, battery electric 12.1% market share



In February 2023, the EU passenger car market continued to perform well, growing by 11.5% to 802,763 units. However, it is important to note the low base of comparison due to the semiconductor shortage crisis at the beginning of 2022. Most EU markets showed strong growth, including the four largest ones, with Spain and Italy experiencing the most significant increases (+19.2% and +17.4% respectively).

In the first two months of the year, the EU market reached almost 1.6 million new cars registered, up 11.4% from the previous year, thanks to double-digit increases in both January and February. Looking at the four major EU markets, Spain (+32.1%) and Italy (+18.2%) saw the highest gains, followed by France (+9.1%). German car registrations remained flat (+0.2%) during this two-month period.

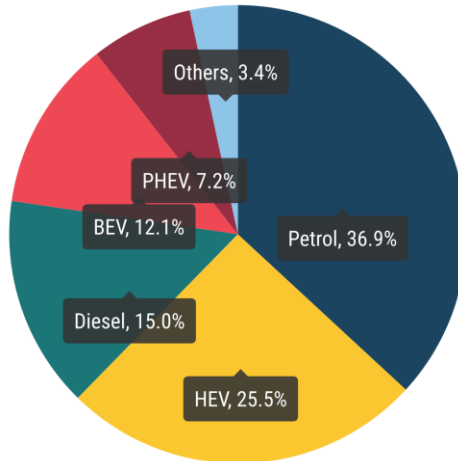
Data source: the European Automobile Manufacturers' Association (ACEA), based on aggregated data provided by national automobile associations, ACEA members and S&P Global Mobility.

© Reproduction of the content of this document is not permitted without the prior written consent of ACEA. Whenever reproduction is permitted, ACEA shall be referred to as source of the information. Quoting or referring to this document is permitted provided ACEA is referred to as the source of the information.

FUEL TYPES OF NEW CARS

■ Petrol
 ■ Diesel
 ■ Battery electric (BEV)
 ■ Plug-in hybrid (PHEV)
 ■ Hybrid electric (HEV)
 ■ Others

% SHARE



In February, there was a rise in the number of battery electric and hybrid cars registered in the EU, now representing 12.1% and 25.5% of the market respectively. However, petrol remained the top choice for newly-registered cars in the EU, with a market share of 36.9%.

Electric cars

Last month, new battery electric vehicle (BEV) registrations in the EU increased by 39.7% to reach 97,300 cars, resulting in a market share of 12.1%, compared to 9.7% in February 2022. Except for the Czech Republic (-3.2%) and Slovakia (-28.2%), all markets in the region contributed to this growth with double- and triple-digit percentage gains, including the three largest ones: Germany (+14.7%), France (+45.7%), and the Netherlands (+88.9%).

Hybrid electric vehicles (HEVs) also had a strong month, with sales increasing by 22.3% to 204,883 units. This growth was largely sustained by double-digit gains in the region's four key markets: Spain (+31.8%), France (+24.6%), Germany (+24.2%) and Italy (+23.9%). As a result, HEVs achieved a market share of 25.5%, up from 23.3% in February 2022.

By contrast, registrations of plug-in hybrid vehicles (PHEVs) in the EU decreased by 7.4% to 57,569 cars sold. This decline was mainly due to a significant drop in German sales (-44.8%), following the end of subsidies for plug-in hybrids in 2022.

Petrol and diesel cars

In February 2023, registrations of new petrol cars in the EU rose by 11.1%, holding a market share of 36.9%, which is on par with the share recorded in 2022. Spain (+19.0%), Italy (+16.3%), Germany (+8.9%) and France (+7.7%) all contributed to this growth.

On the other hand, the diesel car market in the EU continued to decline (-8.4%), despite increases in some Central European markets like Poland (+18.9%) and the Czech Republic (+12.4%), as well as in Italy (+2.2%). This resulted in a market share of 15.0%, down 3.2 percentage points from February 2022.

NEW PASSENGER CAR REGISTRATIONS, BY MARKET AND FUEL TYPE

MONTHLY

	BATTERY ELECTRIC			PLUG-IN HYBRID			HYBRID ELECTRIC ¹			OTHERS ²			PETROL			DIESEL			TOTAL		
	February 2023	February 2022	% change 23/22	February 2023	February 2022	% change 23/22	February 2023	February 2022	% change 23/22	February 2023	February 2022	% change 23/22	February 2023	February 2022	% change 23/22	February 2023	February 2022	% change 23/22	February 2023	February 2022	% change 23/22
Austria	3,415	2,114	+61.5	1,276	927	+37.6	3,679	3,237	+13.7	0	9	-100.0	5,929	6,053	-2.0	3,596	3,763	-4.4	17,895	16,103	+11.1
Belgium	5,624	3,068	+83.3	6,878	4,484	+53.4	3,371	2,470	+36.5	344	258	+33.3	19,313	16,091	+20.0	4,353	5,830	-25.3	39,883	32,201	+23.9
Bulgaria	82	51	+60.8	11	5	+120.0	62	59	+5.1	2	0		1,857	1,433	+29.6	575	383	+50.1	2,589	1,931	+34.1
Croatia	154	50	+208.0	79	78	+1.3	767	704	+8.9	139	63	+120.6	1,774	1,399	+26.8	733	585	+25.3	3,646	2,879	+26.6
Cyprus	32	0		30	29	+3.4	336	367	-8.4	0	0		583	668	-12.7	30	37	-18.9	1,011	1,101	-8.2
Czech Republic	299	309	-3.2	370	218	+69.7	2,965	2,108	+40.7	361	390	-7.4	9,183	7,954	+15.5	3,648	3,246	+12.4	16,826	14,225	+18.3
Denmark	3,148	1,717	+83.3	1,183	1,715	-31.0	2,309	2,269	+1.8	0	0		4,483	3,770	+18.9	474	726	-34.7	11,597	10,197	+13.7
Estonia	77	41	+87.8	25	68	-63.2	728	449	+62.1	6	31	-80.6	541	587	-7.8	220	233	-5.6	1,597	1,409	+13.3
Finland	1,852	784	+136.2	1,161	1,360	-14.6	1,665	2,059	-19.1	28	35	-20.0	1,102	1,656	-33.5	306	410	-25.4	6,114	6,304	-3.0
France	19,595	13,453	+45.7	10,493	9,685	+8.3	29,142	23,394	+24.6	5,171	4,817	+7.3	47,121	43,763	+7.7	14,714	20,271	-27.4	126,236	115,383	+9.4
Germany	32,475	28,306	+14.7	11,916	21,583	-44.8	47,064	37,890	+24.2	965	2,067	-53.3	75,357	69,195	+8.9	38,433	41,471	-7.3	206,210	200,512	+2.8
Greece	395	135	+192.6	497	488	+1.8	2,832	2,471	+14.6	257	272	-5.5	4,066	3,744	+8.6	1,909	1,385	+37.8	9,956	8,495	+17.2
Hungary	632	338	+87.0	566	419	+35.1	3,801	3,946	-3.7	67	116	-42.2	3,646	3,472	+5.0	1,035	1,157	-10.5	9,747	9,448	+3.2
Ireland	2,208	1,614	+36.8	1,190	883	+34.8	2,600	2,417	+7.6	0	129	-100.0	3,928	2,974	+32.1	3,194	3,954	-19.2	13,120	11,971	+9.6
Italy	4,859	3,156	+54.0	5,587	5,314	+5.1	47,731	38,526	+23.9	13,409	10,583	+26.7	34,398	29,574	+16.3	24,303	23,777	+2.2	130,287	110,930	+17.4
Latvia	100	47	+112.8	19	15	+26.7	370	272	+36.0	20	27	-25.9	624	530	+17.7	256	211	+21.3	1,389	1,102	+26.0
Lithuania	100	72	+38.9	0	0		716	747	-4.1	0	0		1,015	819	+23.9	178	263	-32.3	2,009	1,901	+5.7
Luxembourg	795	497	+60.0	371	316	+17.4	790	673	+17.4	0	1	-100.0	1,440	1,330	+8.3	781	892	-12.4	4,177	3,709	+12.6
Malta	65	56	+16.1	98	96	+2.1	83	71	+16.9	1	0		172	196	-12.2	37	17	+117.6	456	436	+4.6
Netherlands	6,892	3,649	+88.9	4,239	2,669	+58.8	6,603	6,455	+2.3	153	119	+28.6	9,911	9,468	+4.7	330	357	-7.6	28,128	22,717	+23.8
Poland	1,105	589	+87.6	991	821	+20.7	14,414	11,653	+23.7	1,034	1,168	-11.5	17,457	16,342	+6.8	3,524	2,965	+18.9	38,525	33,538	+14.9
Portugal	2,592	1,065	+143.4	1,743	1,359	+28.3	2,828	2,052	+37.8	550	195	+182.1	5,844	4,326	+35.1	2,523	2,621	-3.7	16,080	11,618	+38.4
Romania	1,040	487	+113.6	0	0		3,248	2,254	+44.1	1,804	1,001	+80.2	4,957	3,564	+39.1	1,400	1,310	+6.9	12,449	8,616	+44.5
Slovakia	79	110	-28.2	142	140	+1.4	1,877	1,481	+26.7	171	118	+44.9	3,312	3,228	+2.6	1,042	929	+12.2	6,623	6,006	+10.3
Slovenia	265	145	+82.8	50	62	-19.4	516	434	+18.9	65	42	+54.8	2,265	2,521	-10.2	609	609	+0.0	3,770	3,813	-1.1
Spain	3,297	2,384	+38.3	4,813	3,935	+22.3	22,617	17,154	+31.8	1,740	1,064	+63.5	31,493	26,470	+19.0	10,041	11,095	-9.5	74,001	62,102	+19.2
Sweden	6,123	5,413	+13.1	3,841	5,495	-30.1	1,769	1,858	-4.8	608	362	+68.0	4,097	5,162	-20.6	2,004	2,846	-29.6	18,442	21,136	-12.7
EUROPEAN UNION	97,300	69,650	+39.7	57,569	62,164	-7.4	204,883	167,470	+22.3	26,895	22,867	+17.6	295,868	266,289	+11.1	120,248	131,343	-8.4	802,763	719,783	+11.5
Iceland	469	320	+46.6	182	245	-25.7	114	142	-19.7	1	0		70	87	-19.5	98	88	+11.4	934	882	+5.9
Norway	6,183	6,159	+0.4	521	852	-38.8	406	372	+9.1	0	1	-100.0	108	385	-71.9	221	379	-41.7	7,439	8,148	-8.7
Switzerland	2,598	2,441	+6.4	1,432	1,510	-5.2	4,911	4,153	+18.3	5	11	-54.5	6,642	6,367	+4.3	1,610	2,125	-24.2	17,198	16,607	+3.6
EFTA	9,250	8,920	+3.7	2,135	2,607	-18.1	5,431	4,667	+16.4	6	12	-50.0	6,820	6,839	-0.3	1,929	2,592	-25.6	25,571	25,637	-0.3
United Kingdom	12,310	10,417	+18.2	4,723	4,677	+1.0	21,749	16,026	+35.7	0	0		32,311	23,952	+34.9	3,348	3,922	-14.6	74,441	58,994	+26.2
EU + EFTA + UK	118,860	88,987	+33.6	64,427	69,448	-7.2	232,063	188,163	+23.3	26,901	22,879	+17.6	334,999	297,080	+12.8	125,525	137,857	-8.9	902,775	804,414	+12.2

¹ Includes full and mild hybrids

² Includes fuel cell electric vehicles, natural gas vehicles, LPG, E85/ethanol and other fuels

NEW PASSENGER CAR REGISTRATIONS, BY MARKET AND FUEL TYPE YEAR TO DATE

	BATTERY ELECTRIC			PLUG-IN HYBRID			HYBRID ELECTRIC ¹			OTHERS ²			PETROL			DIESEL			TOTAL		
	Jan-Feb	Jan-Feb	% change	Jan-Feb	Jan-Feb	% change	Jan-Feb	Jan-Feb	% change	Jan-Feb	Jan-Feb	% change	Jan-Feb	Jan-Feb	% change	Jan-Feb	Jan-Feb	% change	Jan-Feb	Jan-Feb	% change
	2023	2022	23/22	2023	2022	23/22	2023	2022	23/22	2023	2022	23/22	2023	2022	23/22	2023	2022	23/22	2023	2022	23/22
Austria	6,160	4,127	+49.3	2,494	2,031	+22.8	7,422	5,889	+26.0	1	13	-92.3	13,149	12,187	+7.9	7,519	7,475	+0.6	36,745	31,722	+15.8
Belgium	11,320	5,834	+94.0	14,124	9,369	+50.8	6,642	4,942	+34.4	625	683	-8.5	37,564	32,735	+14.8	9,455	12,585	-24.9	79,730	66,148	+20.5
Bulgaria	242	91	+165.9	25	12	+108.3	130	121	+7.4	3	2	+50.0	3,707	2,960	+25.2	994	774	+28.4	5,101	3,960	+28.8
Croatia	346	159	+117.6	157	151	+4.0	1,465	1,309	+11.9	277	205	+35.1	3,432	2,796	+22.7	1,328	1,203	+10.4	7,005	5,823	+20.3
Cyprus	114	15	+660.0	59	38	+55.3	827	591	+39.9	0	1	-100.0	1,203	1,431	-15.9	83	136	-39.0	2,286	2,212	+3.3
Czech Republic	728	496	+46.8	858	489	+75.5	5,748	4,233	+35.8	658	851	-22.7	18,503	16,459	+12.4	7,468	7,960	-6.2	33,963	30,488	+11.4
Denmark	5,350	3,385	+58.1	1,978	2,927	-32.4	4,731	4,351	+8.7	0	1	-100.0	9,034	7,609	+18.7	907	1,326	-31.6	22,000	19,599	+12.3
Estonia	135	85	+58.8	57	107	-46.7	1,467	1,120	+31.0	12	67	-82.1	1,276	1,220	+4.6	423	534	-20.8	3,370	3,133	+7.6
Finland	3,714	1,776	+109.1	2,456	3,011	-18.4	4,135	4,798	-13.8	81	108	-25.0	2,285	3,603	-36.6	618	890	-30.6	13,289	14,186	-6.3
France	34,224	23,671	+44.6	20,794	17,619	+18.0	55,172	46,532	+18.6	10,258	8,824	+16.3	90,461	82,509	+9.6	27,266	39,127	-30.3	238,175	218,282	+9.1
Germany	50,611	49,198	+2.9	20,769	40,483	-48.7	88,983	73,116	+21.7	2,152	3,873	-44.4	145,279	136,770	+6.2	77,663	81,184	-4.3	385,457	384,624	+0.2
Greece	668	227	+194.3	944	759	+24.4	5,348	3,895	+37.3	497	680	-26.9	9,034	6,274	+44.0	3,997	2,182	+83.2	20,488	14,017	+46.2
Hungary	1,001	661	+51.4	932	791	+17.8	7,403	7,229	+2.4	166	150	+10.7	6,651	6,677	-0.4	1,909	2,031	-6.0	18,062	17,539	+3.0
Ireland	5,882	4,311	+36.4	3,150	3,057	+3.0	8,840	9,386	-5.8	0	521	-100.0	13,133	10,139	+29.5	9,430	9,571	-1.5	40,435	36,985	+9.3
Italy	8,191	6,804	+20.4	11,636	10,759	+8.2	94,909	76,369	+24.3	26,916	22,029	+22.2	68,564	59,145	+15.9	48,508	43,709	+11.0	258,724	218,815	+18.2
Latvia	253	96	+163.5	32	27	+18.5	804	613	+31.2	60	57	+5.3	1,115	1,063	+4.9	495	436	+13.5	2,759	2,292	+20.4
Lithuania	267	159	+67.9	0	0		1,643	1,738	-5.5	0	0		1,758	1,647	+6.7	413	598	-30.9	4,081	4,142	-1.5
Luxembourg	1,469	898	+63.6	699	624	+12.0	1,474	1,243	+18.6	0	1	-100.0	2,687	2,518	+6.7	1,574	1,725	-8.8	7,903	7,009	+12.8
Malta	122	122	+0.0	191	195	-2.1	174	147	+18.4	2	2	+0.0	317	362	-12.4	78	30	+160.0	884	858	+3.0
Netherlands	11,974	6,731	+77.9	8,263	6,708	+23.2	14,382	14,995	-4.1	313	445	-29.7	25,368	23,801	+6.6	673	885	-24.0	60,973	53,565	+13.8
Poland	2,182	1,101	+98.2	1,680	1,555	+8.0	27,858	20,841	+33.7	1,979	2,339	-15.4	33,105	31,097	+6.5	6,767	5,580	+21.3	73,571	62,513	+17.7
Portugal	4,850	2,027	+139.3	3,318	2,634	+26.0	5,265	3,774	+39.5	1,280	401	+219.2	11,064	8,062	+37.2	4,942	4,587	+7.7	30,719	21,485	+43.0
Romania	2,113	1,058	+99.7	0	0		6,602	4,708	+40.2	3,991	2,421	+64.8	9,318	7,338	+27.0	2,691	2,428	+10.8	24,715	17,953	+37.7
Slovakia	184	184	+0.0	284	245	+15.9	3,628	2,771	+30.9	309	293	+5.5	6,760	6,259	+8.0	2,138	1,993	+7.3	13,303	11,745	+13.3
Slovenia	581	285	+103.9	138	113	+22.1	950	1,034	-8.1	128	116	+10.3	5,008	5,208	-3.8	1,390	1,377	+0.9	8,195	8,133	+0.8
Spain	6,249	4,160	+50.2	8,921	7,144	+24.9	43,519	30,273	+43.8	3,538	2,044	+73.1	57,361	42,696	+34.3	18,451	18,162	+1.6	138,039	104,479	+32.1
Sweden	10,325	10,570	-2.3	7,265	10,858	-33.1	3,407	3,543	-3.8	872	585	+49.1	7,532	10,062	-25.1	3,642	5,411	-32.7	33,043	41,029	-19.5
EUROPEAN UNION	169,255	128,231	+32.0	111,224	121,706	-8.6	402,928	329,561	+22.3	54,118	46,712	+15.9	584,668	522,627	+11.9	240,822	253,899	-5.2	1,563,015	1,402,736	+11.4
Iceland	665	649	+2.5	294	535	-45.0	264	259	+1.9	2	0		192	154	+24.7	247	169	+46.2	1,664	1,766	-5.8
Norway	7,420	12,818	-42.1	703	1,391	-49.5	669	743	-10.0	0	2	-100.0	144	560	-74.3	363	591	-38.6	9,299	16,105	-42.3
Switzerland	5,438	4,567	+19.1	2,819	3,041	-7.3	9,578	8,065	+18.8	15	32	-53.1	12,547	12,647	-0.8	3,238	4,153	-22.0	33,635	32,505	+3.5
EFTA	13,523	18,034	-25.0	3,816	4,967	-23.2	10,511	9,067	+15.9	17	34	-50.0	12,883	13,361	-3.6	3,848	4,913	-21.7	44,598	50,376	-11.5
United Kingdom	29,604	24,850	+19.1	13,832	13,724	+0.8	63,087	50,157	+25.8	0	0		91,284	75,420	+21.0	8,628	9,930	-13.1	206,435	174,081	+18.6
EU + EFTA + UK	212,382	171,115	+24.1	128,872	140,397	-8.2	476,526	388,785	+22.6	54,135	46,746	+15.8	688,835	611,408	+12.7	253,298	268,742	-5.7	1,814,048	1,627,193	+11.5

¹ Includes full and mild hybrids

² Includes fuel cell electric vehicles (FCEVs), natural gas vehicles (NGVs), LPG, E85/ethanol and other fuels

NEW PASSENGER CAR REGISTRATIONS, BY MANUFACTURER EUROPEAN UNION

	FEBRUARY					JANUARY-FEBRUARY				
	% share ¹		Units		% change	% share ¹		Units		% change
	2023	2022	2023	2022	23/22	2023	2022	2023	2022	23/22
Volkswagen Group	26.0	24.5	208,503	176,402	+18.2	26.0	25.0	405,827	349,983	+16.0
Volkswagen	10.8	10.2	86,820	73,331	+18.4	11.0	10.6	172,009	148,519	+15.8
Skoda	5.6	5.3	44,993	37,990	+18.4	5.7	5.5	88,813	76,858	+15.6
Audi	5.4	5.0	43,004	36,129	+19.0	5.2	4.9	80,654	68,816	+17.2
Seat	2.3	2.6	18,537	18,704	-0.9	2.2	2.4	34,986	34,110	+2.6
Cupra	1.2	0.8	9,276	5,955	+55.8	1.1	0.8	16,412	10,934	+50.1
Porsche	0.7	0.6	5,570	4,012	+38.8	0.8	0.7	12,324	10,081	+22.2
Others ²	0.0	0.0	303	281	+7.8	0.0	0.0	629	665	-5.4
Stellantis	19.1	21.0	153,684	151,260	+1.6	36.7	40.5	294,925	291,218	+1.3
Peugeot	6.3	6.5	50,205	46,634	+7.7	11.6	13.0	92,735	93,796	-1.1
Fiat ³	3.7	4.1	29,393	29,429	-0.1	7.4	7.7	59,231	55,310	+7.1
Opel	3.5	3.9	27,951	28,220	-1.0	6.4	7.5	51,474	53,822	-4.4
Citroen	3.3	4.0	26,815	28,857	-7.1	6.4	7.4	51,335	53,521	-4.1
Jeep	1.2	1.3	9,232	9,343	-1.2	2.3	2.5	18,725	18,100	+3.5
DS	0.5	0.4	3,850	3,205	+20.1	0.9	0.8	7,504	6,036	+24.3
Alfa Romeo	0.4	0.2	3,269	1,388	+135.5	0.8	0.4	6,582	2,899	+127.0
Lancia/Chrysler	0.3	0.5	2,462	3,899	-36.9	0.8	1.0	6,048	7,170	-15.6
Others ⁴	0.1	0.0	507	285	+77.9	0.2	0.1	1,291	564	+128.9
Renault Group	10.8	9.5	86,779	68,706	+26.3	21.8	19.4	175,359	139,856	+25.4
Dacia	5.3	3.9	42,390	28,419	+49.2	5.6	4.3	87,890	60,330	+45.7
Renault	5.5	5.6	44,295	40,180	+10.2	5.6	5.7	87,228	79,266	+10.0
Alpine	0.0	0.0	94	107	-12.1	0.0	0.0	241	260	-7.3
Hyundai Group	8.4	9.3	67,764	66,839	+1.4	8.7	9.5	136,124	133,124	+2.3
Kia	4.3	4.8	34,919	34,234	+2.0	4.5	5.0	70,880	69,983	+1.3
Hyundai	4.1	4.5	32,845	32,605	+0.7	4.2	4.5	65,244	63,141	+3.7
Toyota Group	7.3	7.1	58,329	50,920	+14.6	7.9	7.6	123,481	106,052	+16.4
Toyota	7.0	6.7	55,842	48,583	+14.9	7.5	7.2	117,943	101,426	+16.3
Lexus	0.3	0.3	2,487	2,337	+6.4	0.4	0.3	5,538	4,626	+19.7
Mercedes-Benz	5.7	5.9	46,122	42,499	+8.5	5.9	5.8	92,439	81,372	+13.60
Mercedes	5.6	5.6	44,690	40,639	+10.0	5.7	5.5	89,644	77,805	+15.2
Smart	0.2	0.3	1,432	1,860	-23.0	0.2	0.3	2,795	3,567	-21.6
BMW Group	6.1	6.9	48,817	49,931	-2.2	5.9	7.0	92,293	98,127	-5.9
BMW	4.9	5.4	39,463	39,098	+0.9	4.8	5.4	75,578	75,915	-0.4
Mini	1.2	1.5	9,355	10,833	-13.6	1.1	1.6	16,715	22,212	-24.7
Ford	3.9	4.5	31,546	32,640	-3.4	3.8	4.5	59,655	62,851	-5.1
Volvo Cars	2.1	2.3	16,684	16,702	-0.1	2.1	2.3	32,377	31,984	+1.2
Nissan	2.0	1.7	15,776	12,198	+29.3	1.9	1.7	29,377	23,369	+25.7
Tesla	2.4	1.8	19,249	12,860	+49.7	1.8	1.0	27,914	13,591	+105.4
Mazda	1.4	1.1	10,974	7,951	+38.0	1.5	1.1	22,938	16,031	+43.1
Suzuki	1.3	1.3	10,742	9,472	+13.4	1.4	1.3	21,587	18,536	+16.5
Jaguar Land Rover Group	0.6	0.5	4,947	3,432	+44.1	0.6	0.5	9,884	7,094	+39.3
Land Rover	0.5	0.3	4,198	2,426	+73.0	0.5	0.4	8,489	5,376	+57.9
Jaguar	0.1	0.1	749	1,006	-25.5	0.1	0.1	1,395	1,718	-18.8
Honda	0.4	0.8	3,467	5,446	-36.3	0.5	0.8	7,996	10,723	-25.4
Mitsubishi	0.3	0.6	2,303	4,541	-49.3	0.3	0.6	4,705	8,091	-41.8

¹ ACEA estimation based on total by market

² Bentley and Lamborghini

³ Includes Abarth

⁴ Dodge, Maserati and RAM

NEW PASSENGER CAR REGISTRATIONS, BY MANUFACTURER

EUROPEAN UNION + EFTA + UK

	FEBRUARY					JANUARY-FEBRUARY				
	% share ¹		Units		% change	% share ¹		Units		% change
	2023	2022	2023	2022	23/22	2023	2022	2023	2022	23/22
Volkswagen Group	26.1	24.1	235,404	194,149	+21.2	26.1	24.6	473,314	400,871	+18.1
Volkswagen	10.7	9.8	96,864	79,038	+22.6	10.8	10.2	196,725	165,260	+19.0
Skoda	5.6	5.2	50,851	41,907	+21.3	5.6	5.3	102,037	86,111	+18.5
Audi	5.5	5.2	49,456	41,471	+19.3	5.4	5.2	97,645	85,125	+14.7
Seat	2.3	2.5	20,671	20,069	+3.0	2.2	2.3	40,751	38,191	+6.7
Cupra	1.2	0.8	10,588	6,364	+66.4	1.1	0.8	19,632	12,305	+59.5
Porsche	0.7	0.6	6,557	4,903	+33.7	0.9	0.8	15,614	12,907	+21.0
Others ²	0.0	0.0	417	397	+5.0	0.1	0.1	910	972	-6.4
Stellantis	18.5	20.4	167,097	163,853	+2.0	17.9	19.7	323,838	320,660	+1.0
Peugeot	5.9	6.3	53,527	50,347	+6.3	5.5	6.3	100,327	102,518	-2.1
Opel/Vauxhall	3.7	4.1	33,807	33,245	+1.7	3.5	4.1	62,844	65,940	-4.7
Fiat ³	3.4	3.8	30,590	30,446	+0.5	3.4	3.6	62,454	58,060	+7.6
Citroen	3.2	3.9	28,925	31,121	-7.1	3.1	3.6	56,071	57,786	-3.0
Jeep	1.1	1.2	9,726	9,595	+1.4	1.1	1.2	19,677	18,742	+5.0
DS	0.5	0.4	4,102	3,384	+21.2	0.4	0.4	8,053	6,611	+21.8
Alfa Romeo	0.4	0.2	3,384	1,485	+127.9	0.4	0.2	6,858	3,137	+118.6
Lancia/Chrysler	0.3	0.5	2,463	3,899	-36.8	0.3	0.4	6,049	7,170	-15.6
Others ⁴	0.1	0.0	573	331	+73.1	0.1	0.0	1,505	696	+116.2
Renault Group	10.1	8.8	91,352	70,909	+28.8	10.3	9.1	186,182	147,433	+26.3
Renault	5.1	5.2	46,482	41,647	+11.6	5.1	5.2	93,149	83,868	+11.1
Dacia	5.0	3.6	44,760	29,147	+53.6	5.1	3.9	92,745	63,262	+46.6
Alpine	0.0	0.0	110	115	-4.3	0.0	0.0	288	303	-5.0
Hyundai Group	8.6	9.5	77,375	76,302	+1.4	9.0	9.9	162,835	161,127	+1.1
Kia	4.4	4.9	39,424	39,165	+0.7	4.7	5.3	85,518	86,339	-1.0
Hyundai	4.2	4.6	37,951	37,137	+2.2	4.3	4.6	77,317	74,788	+3.4
Toyota Group	7.2	7.1	65,059	56,869	+14.4	7.8	7.5	141,322	122,666	+15.2
Toyota	6.9	6.7	62,067	54,061	+14.8	7.4	7.2	134,462	116,547	+15.4
Lexus	0.3	0.3	2,992	2,808	+6.6	0.4	0.4	6,860	6,119	+12.1
BMW Group	6.2	7.4	56,092	59,468	-5.7	6.2	7.5	111,718	121,634	-8.2
BMW	4.9	5.7	44,667	45,682	-2.2	5.0	5.7	89,984	92,682	-2.9
Mini	1.3	1.7	11,425	13,786	-17.1	1.2	1.8	21,734	28,952	-24.9
Mercedes-Benz	5.5	6.0	50,017	48,013	+4.2	5.7	5.9	102,821	95,293	+7.90
Mercedes	5.4	5.7	48,565	46,080	+5.4	5.5	5.6	99,959	91,543	+9.2
Smart	0.2	0.2	1,452	1,933	-24.9	0.2	0.2	2,862	3,750	-23.7
Ford	4.3	4.7	39,209	37,859	+3.6	4.2	4.7	77,001	76,243	+1.0
Volvo Cars	2.2	2.4	19,996	19,295	+3.6	2.2	2.4	40,803	38,980	+4.7
Nissan	2.1	1.7	19,377	14,023	+38.2	2.1	1.8	38,776	29,978	+29.3
Tesla	2.9	2.0	23,449	15,928	+47.2	2.0	1.0	32,835	16,772	+95.8
Mazda	1.4	1.2	12,487	9,730	+28.3	1.5	1.2	27,438	20,250	+35.5
Suzuki	1.3	1.3	12,051	10,682	+12.8	1.4	1.3	24,646	21,114	+16.7
Jaguar Land Rover Group	0.8	0.6	7,005	5,053	+38.6	0.9	0.8	16,748	12,701	+31.9
Land Rover	0.7	0.4	5,893	3,596	+63.9	0.8	0.6	13,914	9,806	+41.9
Jaguar	0.1	0.2	1,112	1,457	-23.7	0.2	0.2	2,834	2,895	-2.1
Honda	0.4	0.7	3,681	5,711	-35.5	0.5	0.7	8,371	11,178	-25.1
Mitsubishi	0.3	0.6	2,397	4,757	-49.6	0.3	0.5	4,893	8,504	-42.5

¹ ACEA estimation based on total by market

² Bentley and Lamborghini

³ Includes Abarth

⁴ Dodge, Maserati and RAM