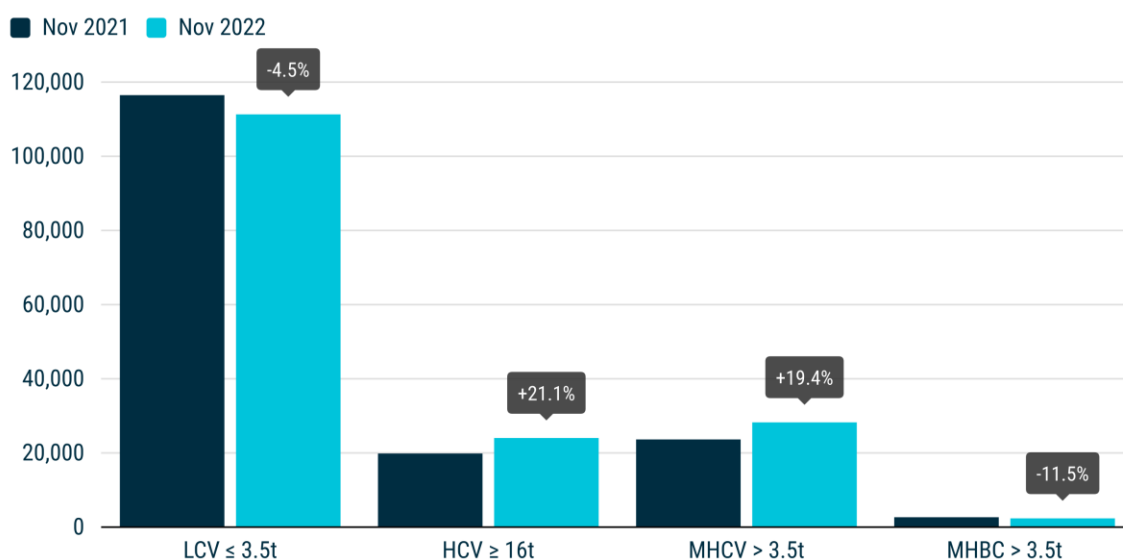


PRESS EMBARGO

8.00am CET (7.00am GMT), 22 December 2022

Commercial vehicle registrations: -15.5% eleven months into 2022; -0.6% in November



TOTAL NEW COMMERCIAL VEHICLES

In November 2022, registrations of new commercial vehicles in the EU decreased slightly (-0.6%), marking the seventeenth consecutive month of decline. The truck category recorded a significant improvement last month, but this was not enough to offset the negative results of the van and bus segments. Performances in the region's four major markets were mixed. Germany saw the strongest gain (+14.0%), followed by Spain, with a modest growth (+0.9%). Italy and France, on the other hand, suffered declines (down 13.7% and 7.0% respectively).

From January to November 2022, new commercial vehicle registrations across the EU were down by 15.5% to nearly 1.5 million vehicles. The four EU key markets all suffered double-digit losses, contributing to the region's negative performance: Spain (-19.2%), France (-18.1%), Germany (-12.8%) and Italy (-10.7%).

NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T²

Last month, the EU market for new light commercial vehicles contracted by 4.5%, counting 111,303 units. Three of the four major markets recorded declines: Italy (-16.7%), France (-8.4%) and Spain (-3.0%). By contrast, Germany posted a strong uplift (+15.1%).

¹ Data for Malta not available

² Including light buses & coaches

Eleven months into 2022, new van registrations across the EU fell by 19.3% to almost 1.2 million units. With the exception of Cyprus (+0.8%), all the region's markets performed worse than one year ago, including the four largest ones: Spain (-23.8%), France (-20.0%), Germany (-15.7%) and Italy (-12.3%).

NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER³

November registrations of new heavy commercial vehicles expanded by 21.1%, with 24,032 units sold across the European Union. Nearly all EU markets contributed positively to this result. Poland – one of the largest markets for heavy trucks – posted particularly strong growth (+36.3%). Likewise, other major markets in the region recorded solid gains: Spain (+27.0%), Germany (+15.8%), Italy (+10.7%) and France (+6.6%).

From January to November, 235,670 new heavy trucks were registered in the EU, up 7.3% compared to the same period one year ago. The four largest Western European markets all recorded growth: Spain saw the biggest increase (+12.4%), followed by more modest gains in Italy (+3.6%), France (+3.3%) and Germany (+0.8%).

NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T⁴

In November, EU registrations of medium and heavy trucks posted strong growth (+19.4%). Central European countries provided a strong boost to the region's result, especially Estonia (+69.8%) and Romania (+66.8%). The situation was also positive in the four major Western European markets, all recording gains: Spain (+24.1%), Germany (+15.6%), Italy (+9.4%) and France (+4.0%).

Eleven months into 2022, new truck registrations increased by 4.2%, totalling 275,482 units sold across the EU. The strong results recorded in recent months helped the cumulative performance to move into positive territory. The four key markets in Western Europe saw mixed performances: Spain and Italy posted growth (+11.4% and +1.5% respectively), while Germany and France faced modest declines (-2.1% and -0.4%).

NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

In November 2022, EU registrations of new buses and coaches fell by 11.5%, as all the region's four major markets suffered losses. Germany faced the steepest drop (-32.8%), followed by Spain (-26.3%), Italy (-13.3%) and France (-4.9%).

So far this year, new bus registrations across the EU retreated by 3.4% to 25,190 units sold. Among the region's four largest markets, only Spain recorded growth (+21.3%). By contrast, Germany (-24.4%), France (-12.6%) and Italy (-9.0%) all performed markedly worse compared to one year ago.

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 22 December 2022

LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T¹
EUROPEAN UNION² + EFTA + UK

	NOVEMBER			JANUARY-NOVEMBER		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria	1,914	2,774	-31.0	20,254	56,084	-63.9
Belgium	4,635	4,811	-3.7	51,973	66,870	-22.3
Bulgaria	467	521	-10.4	4,526	6,230	-27.4
Croatia	371	417	-11.0	6,222	7,424	-16.2
Cyprus	174	187	-7.0	1,845	1,831	+0.8
Czech Republic	1,430	1,485	-3.7	15,181	17,274	-12.1
Denmark	2,190	2,341	-6.5	25,036	28,661	-12.6
Estonia	301	307	-2.0	3,512	3,888	-9.7
Finland	945	908	+4.1	10,131	11,945	-15.2
France	29,065	31,717	-8.4	314,079	392,754	-20.0
Germany	24,859	21,590	+15.1	206,142	244,607	-15.7
Greece	831	848	-2.0	8,901	9,763	-8.8
Hungary	1,190	1,670	-28.7	16,402	20,768	-21.0
Ireland ³	861	760	+13.3	23,006	28,156	-18.3
Italy ⁴	12,857	15,429	-16.7	146,423	167,048	-12.3
Latvia	238	241	-1.2	2,219	2,395	-7.3
Lithuania	246	260	-5.4	3,125	3,222	-3.0
Luxembourg	451	330	+36.7	3,709	4,210	-11.9
Netherlands	5,432	5,578	-2.6	54,121	64,202	-15.7
Poland	5,521	5,996	-7.9	56,507	66,468	-15.0
Portugal	1,674	2,637	-36.5	20,489	25,509	-19.7
Romania	974	1,236	-21.2	12,220	14,676	-16.7
Slovakia	514	644	-20.2	7,175	7,296	-1.7
Slovenia	633	901	-29.7	6,646	8,984	-26.0
Spain	10,163	10,481	-3.0	107,429	141,059	-23.8
Sweden	3,367	2,420	+39.1	30,464	33,449	-8.9
EUROPEAN UNION	111,303	116,489	-4.5	1,157,737	1,434,773	-19.3
EU14⁵	99,244	102,624	-3.3	1,022,157	1,274,317	-19.8
EU12⁶	12,059	13,865	-13.0	135,580	160,456	-15.5
Iceland	60	113	-46.9	1,448	1,098	+31.9
Norway	2,429	2,273	+6.9	25,576	30,677	-16.6
Switzerland	2,364	2,393	-1.2	22,521	26,849	-16.1
EFTA	4,853	4,779	+1.5	49,545	58,624	-15.5
United Kingdom	24,352	31,320	-22.2	260,314	325,976	-20.1
EU + EFTA + UK	140,508	152,588	-7.9	1,467,596	1,819,373	-19.3
EU14 + EFTA + UK	128,449	138,723	-7.4	1,332,016	1,658,917	-19.7

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

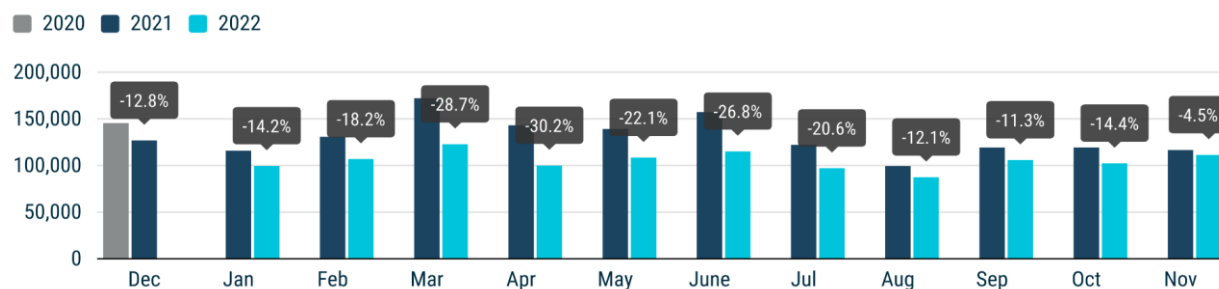
¹ Including light buses and coaches

² Data for Malta not available

³ LCV ≤6t ⁴ ANFIA estimates

⁵ Member states before the 2004 enlargement

⁶ Member states having joined the EU since 2004



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 22 December 2022

HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹
EUROPEAN UNION + EFTA + UK

	NOVEMBER			JANUARY-NOVEMBER		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria ²	495	405	+22.2	5,739	6,019	-4.7
Belgium	740	582	+27.1	6,938	6,315	+9.9
Bulgaria	267	249	+7.2	3,374	2,727	+23.7
Croatia	85	77	+10.4	1,160	939	+23.5
Cyprus	1	1	+0.0	31	40	-22.5
Czech Republic	762	662	+15.1	7,068	6,555	+7.8
Denmark	394	303	+30.0	4,083	3,645	+12.0
Estonia	83	49	+69.4	847	707	+19.8
Finland	198	205	-3.4	2,240	2,230	+0.4
France	3,399	3,189	+6.6	36,350	35,200	+3.3
Germany	4,986	4,304	+15.8	51,275	50,865	+0.8
Greece	22	27	-18.5	477	321	+48.6
Hungary	539	420	+28.3	4,892	3,760	+30.1
Ireland ³	102	101	+1.0	1,850	1,862	-0.6
Italy ⁴	1,789	1,616	+10.7	19,348	18,682	+3.6
Latvia	91	84	+8.3	1,563	1,251	+24.9
Lithuania	935	723	+29.3	9,432	7,244	+30.2
Luxembourg ⁵	78	65	+20.0	917	868	+5.6
Netherlands	1,210	870	+39.1	11,581	9,785	+18.4
Poland	3,564	2,615	+36.3	29,119	26,765	+8.8
Portugal	275	275	+0.0	3,004	3,416	-12.1
Romania	728	442	+64.7	6,093	5,017	+21.4
Slovakia	301	248	+21.4	2,689	2,398	+12.1
Slovenia	162	173	-6.4	2,049	1,663	+23.2
Spain	2,251	1,773	+27.0	18,677	16,619	+12.4
Sweden	575	390	+47.4	4,874	4,762	+2.4
EUROPEAN UNION	24,032	19,848	+21.1	235,670	219,655	+7.3
EU14	16,514	14,105	+17.1	167,353	160,589	+4.2
EU12	7,518	5,743	+30.9	68,317	59,066	+15.7
Iceland	39	9	+333.3	161	125	+28.8
Norway	405	353	+14.7	3,811	4,002	-4.8
Switzerland	236	234	+0.9	2,617	2,817	-7.1
EFTA	680	596	+14.1	6,589	6,944	-5.1
United Kingdom ⁵	3,593	3,347	+7.3	32,787	28,857	+13.6
EU + EFTA + UK	28,305	23,791	+19.0	275,046	255,456	+7.7
EU14 + EFTA + UK	20,787	18,048	+15.2	206,729	196,390	+5.3

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

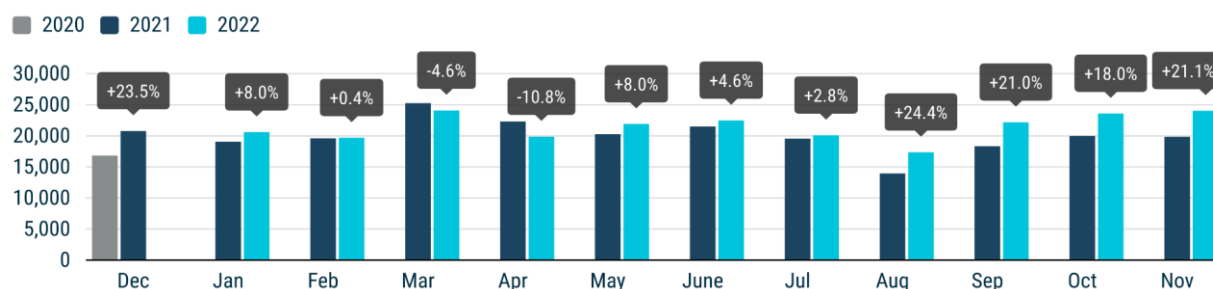
¹ Excluding heavy buses and coaches

² HCV ≥15t

³ HCV > 17t

⁴ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

⁵ Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 22 December 2022

MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹
EUROPEAN UNION + EFTA + UK

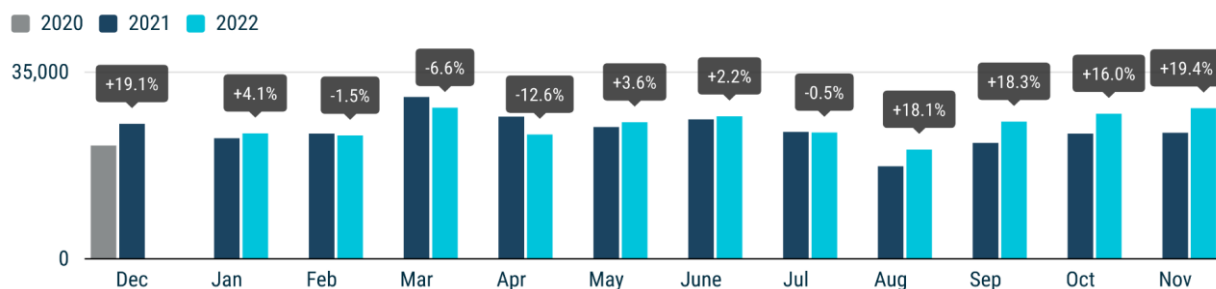
	NOVEMBER			JANUARY-NOVEMBER		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria	542	428	+26.6	6,017	6,196	-2.9
Belgium	819	674	+21.5	7,803	7,571	+3.1
Bulgaria	283	277	+2.2	3,506	2,847	+23.1
Croatia	97	102	-4.9	1,360	1,186	+14.7
Cyprus	7	6	+16.7	90	77	+16.9
Czech Republic	856	741	+15.5	8,026	7,638	+5.1
Denmark	427	350	+22.0	4,459	4,054	+10.0
Estonia	90	53	+69.8	904	753	+20.1
Finland	290	275	+5.5	3,056	3,265	-6.4
France	3,809	3,661	+4.0	40,806	40,958	-0.4
Germany	7,111	6,151	+15.6	70,611	72,094	-2.1
Greece	30	36	-16.7	630	496	+27.0
Hungary	605	437	+38.4	5,247	4,103	+27.9
Ireland	118	122	-3.3	2,172	2,245	-3.3
Italy ²	2,125	1,942	+9.4	22,788	22,447	+1.5
Latvia	96	88	+9.1	1,599	1,315	+21.6
Lithuania	941	727	+29.4	9,522	7,337	+29.8
Luxembourg	85	77	+10.4	1,003	974	+3.0
Netherlands	1,316	974	+35.1	12,673	11,102	+14.2
Poland	3,854	2,831	+36.1	31,484	29,007	+8.5
Portugal	337	312	+8.0	3,510	3,934	-10.8
Romania	764	458	+66.8	6,291	5,805	+8.4
Slovakia	319	260	+22.7	2,939	2,661	+10.4
Slovenia	173	184	-6.0	2,156	1,798	+19.9
Spain	2,527	2,037	+24.1	21,488	19,295	+11.4
Sweden	620	440	+40.9	5,342	5,314	+0.5
EUROPEAN UNION	28,241	23,643	+19.4	275,482	264,472	+4.2
EU14	20,156	17,479	+15.3	202,358	199,945	+1.2
EU12	8,085	6,164	+31.2	73,124	64,527	+13.3
Iceland	42	23	+82.6	236	250	-5.6
Norway	528	432	+22.2	5,207	5,708	-8.8
Switzerland	298	285	+4.6	3,081	3,336	-7.6
EFTA	868	740	+17.3	8,524	9,294	-8.3
United Kingdom ³	4,417	4,302	+2.7	41,886	39,477	+6.1
EU + EFTA + UK	33,526	28,685	+16.9	325,892	313,243	+4.0
EU14 + EFTA + UK	25,441	22,521	+13.0	252,768	248,716	+1.6

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 22 December 2022

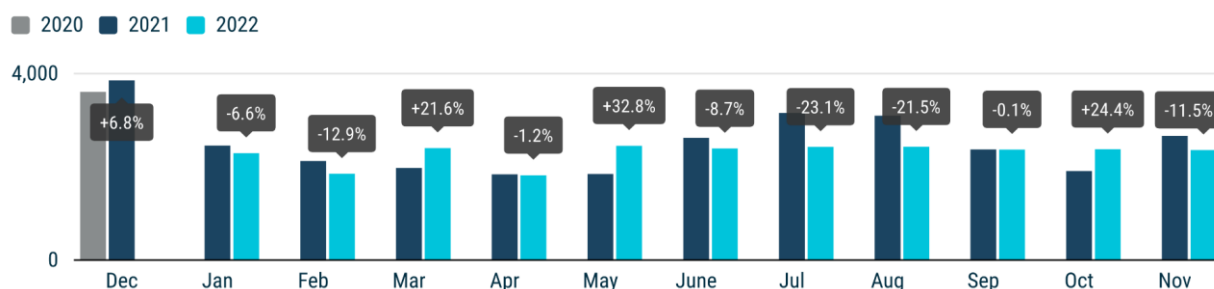
MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T
EUROPEAN UNION + EFTA + UK

	NOVEMBER			JANUARY-NOVEMBER		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria	73	94	-22.3	830	785	+5.7
Belgium	19	35	-45.7	534	911	-41.4
Bulgaria	51	22	+131.8	208	173	+20.2
Croatia	37	0		247	118	+109.3
Cyprus	11	0		58	19	+205.3
Czech Republic	63	37	+70.3	1,084	868	+24.9
Denmark	61	107	-43.0	625	541	+15.5
Estonia	29	22	+31.8	298	235	+26.8
Finland	28	10	+180.0	334	355	-5.9
France	468	492	-4.9	5,284	6,044	-12.6
Germany	509	758	-32.8	4,045	5,350	-24.4
Greece	19	33	-42.4	193	382	-49.5
Hungary	117	33	+254.5	563	898	-37.3
Ireland	11	67	-83.6	258	417	-38.1
Italy ¹	274	316	-13.3	2,824	3,103	-9.0
Latvia	10	1	+900.0	275	192	+43.2
Lithuania	6	10	-40.0	94	131	-28.2
Luxembourg	11	6	+83.3	301	157	+91.7
Netherlands	3	6	-50.0	235	323	-27.2
Poland	109	88	+23.9	1,022	1,221	-16.3
Portugal	42	58	-27.6	1,384	472	+193.2
Romania	70	60	+16.7	746	654	+14.1
Slovakia	41	105	-61.0	376	338	+11.2
Slovenia	3	27	-88.9	128	93	+37.6
Spain	174	236	-26.3	2,067	1,704	+21.3
Sweden	120	42	+185.7	1,177	590	+99.5
EUROPEAN UNION	2,359	2,665	-11.5	25,190	26,074	-3.4
EU14	1,812	2,260	-19.8	20,091	21,134	-4.9
EU12	547	405	+35.1	5,099	4,940	+3.2
Iceland	6	5	+20.0	25	26	-3.8
Norway	29	30	-3.3	558	1,054	-47.1
Switzerland	56	103	-45.6	327	565	-42.1
EFTA	91	138	-34.1	910	1,645	-44.7
United Kingdom ²	248	336	-26.2	3,933	3,735	+5.3
EU + EFTA + UK	2,698	3,139	-14.0	30,033	31,454	-4.5
EU14 + EFTA + UK	2,151	2,734	-21.3	24,934	26,514	-6.0

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 22 December 2022

TOTAL NEW COMMERCIAL VEHICLES (CV), BY MARKET
EUROPEAN UNION + EFTA + UK

	NOVEMBER			JANUARY-NOVEMBER		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria	2,529	3,296	-23.3	27,101	63,065	-57.0
Belgium	5,473	5,520	-0.9	60,310	75,352	-20.0
Bulgaria	801	820	-2.3	8,240	9,250	-10.9
Croatia	505	519	-2.7	7,829	8,728	-10.3
Cyprus	192	193	-0.5	1,993	1,927	+3.4
Czech Republic	2,349	2,263	+3.8	24,291	25,780	-5.8
Denmark	2,678	2,798	-4.3	30,120	33,256	-9.4
Estonia	420	382	+9.9	4,714	4,876	-3.3
Finland	1,263	1,193	+5.9	13,521	15,565	-13.1
France	33,342	35,870	-7.0	360,169	439,756	-18.1
Germany	32,479	28,499	+14.0	280,798	322,051	-12.8
Greece	880	917	-4.0	9,724	10,641	-8.6
Hungary	1,912	2,140	-10.7	22,212	25,769	-13.8
Ireland	990	949	+4.3	25,436	30,818	-17.5
Italy	15,256	17,687	-13.7	172,035	192,598	-10.7
Latvia	344	330	+4.2	4,093	3,902	+4.9
Lithuania	1,193	997	+19.7	12,741	10,690	+19.2
Luxembourg	547	413	+32.4	5,013	5,341	-6.1
Netherlands	6,751	6,558	+2.9	67,029	75,627	-11.4
Poland	9,484	8,915	+6.4	89,013	96,696	-7.9
Portugal	2,053	3,007	-31.7	25,383	29,915	-15.1
Romania	1,808	1,754	+3.1	19,257	21,135	-8.9
Slovakia	874	1,009	-13.4	10,490	10,295	+1.9
Slovenia	809	1,112	-27.2	8,930	10,875	-17.9
Spain	12,864	12,754	+0.9	130,984	162,058	-19.2
Sweden	4,107	2,902	+41.5	36,983	39,353	-6.0
EUROPEAN UNION	141,903	142,797	-0.6	1,458,409	1,725,319	-15.5
EU14	121,212	122,363	-0.9	1,244,606	1,495,396	-16.8
EU12	20,691	20,434	+1.3	213,803	229,923	-7.0
Iceland	108	141	-23.4	1,709	1,374	+24.4
Norway	2,986	2,735	+9.2	31,341	37,439	-16.3
Switzerland	2,718	2,781	-2.3	25,929	30,750	-15.7
EFTA	5,812	5,657	+2.7	58,979	69,563	-15.2
United Kingdom	29,017	35,958	-19.3	306,133	369,188	-17.1
EU + EFTA + UK	176,732	184,412	-4.2	1,823,521	2,164,070	-15.7
EU14 + EFTA + UK	156,041	163,978	-4.8	1,609,718	1,934,147	-16.8

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

